

29/09/2017

Zinc Electroplating Pricing System Update

Effective from the 1st of November 2017

Dear Customers,

You are receiving this notification as you are either a recent or current Customer of CP Plating.

We have recently updated our zinc electroplating pricing system to better reflect the costs. The updated pricing system will be effective from the 1st of November, 2017 and any previous \$/kg rate will no longer apply. Pricing will now be assessed for each article to be zinc electroplated based on the following information supplied by the Customer:

1. Surface Area;
2. Mass;
3. External Dimensions;
4. Zinc thickness specifications;
5. Zinc passivation system specifications;
6. Topcoat/Sealer/Post-dip coating system specifications;
7. Post-plating heat treatment specifications;
8. Packaging, handling and shipping specifications;
9. Turnaround time specifications.

Once the information is confirmed, articles will only be processed once a price/quote has been agreed with by the both parties. Customers should identify their articles with a unique product code and basic description that we will record in our pricing system. Effectively articles will all have an each price.

Customers with access to CAD based drawing systems of their articles will be able to generate the most accurate measurements with regard to Surface Area, Mass & External Dimensions. Our preference is to receive an electronic PDF version of the drawing with as much detail relating to the surface finish specifications above, included on the drawing. For those Customers without access to CAD generated information, there are empirical and estimation techniques they can use for calculations. Until a more accurate (CAD) method is available to Customers these empirical and estimation techniques can be employed in agreement between CP Plating and the Customer.

The updated pricing system will require increased administration during the initial period. CP Plating is obviously willing to assist Customers where possible to transfer to the updated pricing system, but Customers need to know their article and what they require in terms of zinc electroplating. There are some generic standards we can apply, but the accuracy of the price/quote for each article will be based on the accuracy of the information supplied in agreement with the Customer.

Once prices are established for a Customers' articles, they will be subject to the review based on typical business stimulators such as: a change in the Customer's plating specification; volume/quantity increase/decrease; and electroplating cost reviews etc.

Customers are encouraged to start gathering information before the 1st of November to ensure agreements are reached to avoid order processing delays. Please contact us via phone or email start updating your zinc electroplating prices or if you have any concerns.

As always CP Plating appreciates the support shown to our business over the decades and we look forward to continuing to provide our surface finishing services to businesses throughout Australia.

Regards

Aaron Raadschelders
General Manager